



MICROFIBER CASE STUDIES

Cleaning Service Provider Raises the Bar



“Rubbermaid Commercial Products provided not only best-in-class microfiber products, but a complete system solution. I’m very confident we made the right decision going with Rubbermaid.”

—Mark Regna
*International Director,
Healthcare Services
Jani-King International*



Executive Summary:

Jani-King, a leading international cleaning service provider, sought out a manufacturer that could provide a complete microfiber cleaning and disinfection system. This system needed to support Jani-King’s ongoing initiatives to enhance their industry leading standards. Rubbermaid Commercial Products was found to have the most comprehensive system available, completely covering all tasks for the healthcare industry.

Service Provider:

Jani-King services over 5,000 healthcare accounts through their network of 11,500 franchises. Jani-King has developed an industry leading disinfection program that exceeds industry standards.

Project:

Jani-King identified the need to assemble the best product system available for their teams, with the goal of improving staff productivity and elevating performance and quality to healthcare facilities.

Factors:

Jani-King management, working with Rubbermaid Commercial Products, needed to address issues of reducing cross-contamination, which is a leading cause of hospital-acquired infections. The solution criteria required productivity markers to include: increased productivity, ergonomically friendly tools, and competitive pricing, while promoting a professional business image.

Choices:

Jani-King chose the following microfiber items from Rubbermaid Commercial Products to accomplish their program goals:

- **Color-Coded Cloths**—Coding helps reduce cross-contamination by differentiating areas of use.
- **Quick Connect Handles and Frames**—Handle shape and grips make these tools comfortable to use.
- **Disinfecting Buckets**—Help to boost productivity in healthcare cleaning tasks.

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Cleaning Service Provider Raises the Bar *(continued)*



“It’s obvious that Rubbermaid spends time listening to their customers. These carts are clearly designed with healthcare cleaning in mind.”

—Mark Regna
*International Director,
Healthcare Services
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(continued)

- **Pedal Wring Mini Cart**—Foot operated, with no bending or pulling of wringer handles.
- **Wet & Dry Pads**—Tested to withstand hundreds of launderings, generating life-cycle cost advantages.
- **High Dusters**—Effectively extend reach and remove soil from high and awkward places without scattering dust.
- **Scrubber Pads**—Optimize cleaning results by trapping more dust, dirt and bacteria than traditional cleaning products.
- **Janitorial Cleaning Carts**—Combines high capacity storage and superior tool organization, creating a more efficient cleaning system.

Rationale:

The program solutions were chosen after Jani-King thoroughly evaluated all major manufacturers serving the market. The compelling features of the Rubbermaid Commercial Products line that supported the program goals included:

1. Equipment handles designed for particular usage and tasks.
2. Multi-functionality of the products reduces the physical demands of cleaning and disinfecting.
3. The Quick Connect System speeds product assembly and changeovers while reducing the need to purchase multiple tools.
4. Best-in-Class Microfiber Pads and Cloths deliver superior cleaning, performance and durability.
5. The industry’s only end-to-end integrated product solution set, providing cleaning tools and cart options for enhanced task mobility.
6. Disinfection Cart that meets staff and patient safety guidelines under Joint Commission and helps support OSHA standards.

Customer Service: 1-800-347-9800
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