



# INTEGRATED SOLUTIONS for Facility Maintenance ENVIRO CARE®



Human Health • Industrial Productivity • Workplace Environment • Since 1888

## Rochester Institute of Technology

*“Rochester Institute of Technology chose RMC’s Green program because it best met our desire to improve the indoor air quality of our facilities and the health of our workers and community. Their training programs, effective products, and compact, easy to use dispensing systems made them the best choice in a total green program for us.”*  
—Randy Vercauteren, Director of Maintenance Services, Rochester Institute of Technology

# R · I · T

Rochester Institute of Technology

### Business Profile

Founded in 1829, RIT is an internationally recognized leader in professional and career-oriented education enrolling more than 15,000 students in eight colleges.

For more information, visit [www.rit.edu](http://www.rit.edu)

### Industry

Education

### Products Used

Enviro Care, SNAP Enviro Care, SNAP Proportioning equipment

### Benefits

- Improve health and safety of employees, students and building occupants
- Comprehensive training of employees in Green Housekeeping cleaning methods
- Low end use cost
- Compact, easy to use dispensing systems

### Challenge

Rochester Institute of Technology’s Maintenance Services was facing several challenges with their facility cleaning and housekeeping programs before partnering with RMC. First, they were using a wide variety of cleaning products throughout their facilities. This presented safety risks, difficulty in training, and procurement issues. Next, RIT needed in depth support to develop a green housekeeping program to improve their indoor air quality and health and safety for their workers, students and faculty. Finally, RIT was looking for compact and easy to use dispensing systems to improve their management of space, organization, safety and dilution control.

### Solution

Through partnership with a local distributor, RIT chose Rochester Midland Corporation as their supplier for their facility maintenance programs. RMC was able to meet the challenges facing RIT. RMC was able to consolidate RIT’s facility cleaning products into less than five standard cleaners to meet their critical needs. Many of these products, such as SNAP! Enviro Care Tough Job and SNAP! Enviro Care Neutral Disinfectant are superconcentrated, which saves space, inventory and end use cost. In addition, they are run through RMC’s SNAP proportioning system, which is extremely compact, provides accurate dilutions, and eliminates guesswork from employees using the materials

The most important factor in RIT choosing RMC’s Green Housekeeping program was that the products and training focused on improving human health and the environment. It enabled RIT to improve the indoor air quality of their facilities and create a safer university for their workers, students and faculty. As part of the Green Housekeeping program, RMC also provided comprehensive training and certification to RIT’s entire custodial staff.

### Results

RIT is extremely pleased with the success of their Green Housekeeping program through RMC. It meets all of their objectives; improved safety and health, ease of use, and training and support. RMC looks forward to continuing to support RIT in achieving all of their desired results through their Maintenance Services Team.